



Richard Denny

Your Success Coach

The media have called Richard Denny **'The Millionaire Maker'**. For over 30 years he has helped thousands of people into financial wealth, and others into greater achievement and happiness. His lectures, books, videos, DVD's and CD's are bought around the world.



10 Tips for getting along better with people

To state the obvious our world is made up of people. We naturally have a massive responsibility to care for the material aspects, the climate, the oceans and our land mass. Our shared responsibility is to pass it on the world as we know it to future generations in better condition. Oops! We are certainly falling short of the mark here.

Our joys and sadness's are fundamentally created by our relationships with people. Sadly, for some people their lives are damaged by people they have fallen out with. This is so desperately tragic that people allow themselves to have negative relationships with family or neighbours– “we don't speak”. Yes, it can be within your control. Yes, we can all make a greater effort to communicate lovingly and caringly and be determined to get on better with people. All it requires is a very simple change of mindset. We are all so much happier when we are free of nasty thoughts about others.

So try these tips: -

- 1 Guard your tongue, say less than you think. We never get into trouble for what we don't say.
- 2 Make promises sparingly, keep them faithfully. Be a trusted person, a safe pair of hands. In the business world I teach – ‘under promise and over deliver’.
- 3 Never let an opportunity pass to say a kind word. Look for the good in people - kindness and compliments help to cultivate relationships.
- 4 Be interested in others, their pursuits, work and family. One of the greatest gifts you can give to people is your attention and interest in them.
- 5 Be cheerful, don't dwell on minor aches and small disappointments. Be positive, enthusiasm can be so infectious. Are your friends and family infected with your cheerfulness?
- 6 Keep an open mind, discuss but don't argue, disagree without being disagreeable. Do what politicians feel guilty in doing, change your mind. Be persuaded, it's a great quality to change.
- 7 Discourage gossip, its destructive. Gossip can be so evil and often entails the releasing of a secret. We are never trusted if we can't keep a secret. Hear all, see all but don't say all.
- 8 Be mindful of the feelings of others. This is empathy, standing in the other person's shoes. When necessary say to yourself ‘Why did he say that?’ ‘Why is she thinking that?’



- 9 Pay no attention to ill-natured remarks about you. Live so that nobody will believe them. Remember the old saying "Sticks and stones may break my bones, but words will never hurt me".
- 10 Every day be determined to enhance somebody else's' life with a kind word, a compliment or even a smile.

It does not matter what anybody says, thinks or does; it's what you do that really matters